

## **REQUEST FOR PROPOSAL**

### **VSAT Internet Connection for FMFB-A 5 Branches**

**Date of Issue: 29 Nov 2020**

**Date of Expiry: 13 Dec 2020**



The First MicroFinanceBank  
اولین بانک قرضه های کوچک

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## 1. About FMFB-A

Founded in 2004, The First Microfinance Bank is the only microfinance bank in Afghanistan. Our vision is to poverty alleviation and economic development through provision of sustainable financial services, primarily targeting the micro & small businesses and households. FMFB shareholders include Aga Khan Agency for Microfinance (AKAM), International Finance Corporation (IFC) and Aga Khan Foundation, USA.

Currently, FMFB-A is the market leader in microfinance contributing over 50% to the industry's outstanding portfolio. As of Dec 2017, FMFB-A's Gross Loan Portfolio stood over USD 85 million with over 64,000 active borrowers. FMFB-A has a network of 47 branches and outlets covering 14 provinces. The bank offers a range of services including savings, loans (microfinance and SME) and commercial banking services. Loans for agriculture and incremental housing are coupled with free advisory services.

## 2. RFP Objective

FMFB-A is seeking proposals from prospective Vendors to provide VSAT Internet Links for 5 branches of FMFB-A with details mentioned in the following section.

Respondents must submit information with sufficient detail to ascertain how their proposed solution complies with FMFB-A minimum requirements **"Meeting all technical specifications and requirement"** Firms are also encouraged to submit any information that indicates how their proposed solution would provide the FMFB-A with requested features and enhancements that exceed the minimum requirements as set forth within this RFP.

## 3. Items Requirements and Specifications

Line#	Details	Remarks
1	Main Service	The Service provider must provide VSAT Internet connection to 5 branches of FMFB-A. Branch location details are mentioned in Appendix 1 of this document.
2	Link Type	Dedicated VSAT Internet Connection
3	IP Connectivity	The Service Provider must provide /29 public IP for each one of the 5 Internet links.
4	Bandwidth	Bandwidth details for each link in each branch is mentioned in Appendix 1
8	Latency	The latency for each branch link should not exceed 700ms
9	Test Connection	The Service Provider must provide demo link for testing and tuning purpose to FMFB-A.
9	Support	The Service Provider should provide free online and on-site technical support.
10	Timeline for Project	The bidder must specify their timeline for completing the project.



#### 4. Intent of Specifications

It is the intent of these specifications to take advantage of the latest advances in industrial design and construction. It is the intent to specify durable materials and which will be rugged and most suitable for FMBA considering such facts as may be reasonably and properly taken into account. Only new material under warranty not refurbished one will be accepted. The proposal shall include a complete description of each major component to be furnished, including materials, manufacturer, model number or other specific identifications.

#### 5. Rejection

Failure of any of the service/material or of a sample or samples thereof to satisfactorily meet inspection will be cause for rejection of the service/material furnished under this specification. The bidder shall pay rejected material transportation charges both ways.

#### 6. Acceptance

FMFB-A will accept the deliverables/service, if they were produced/provided/implemented and in accordance with best industry practice, and in accordance with the instructions received from the authorized representative of FMFB-A.

#### 7. VENDOR QUALIFICATIONS

- Bidders shall demonstrate past experience in meeting these minimum qualifications.
- Demonstrate a proven track record in providing solutions similar to the proposed solution to organizations for a minimum of 5 years.
- The bidder should be a legal entity registered in Afghanistan.
- Bidder must submit the following:
  - o Letter of Proposal.
  - o Authorization for signing all the documents related to RFP as per the template.
  - o Indicative Commercial bid

Those bidders that do not meet to these minimum qualifications shall be rejected by the bank without further consideration.

#### 8. Payment Terms

- Payments will be started after the delivery of the service and acceptance of the service by FMFB.
- All taxes and custom charges shall be paid by the vendor.
- If the bidder bank account is outside the country, all transaction and currency exchange charges will be on bidder.

#### 9. Bidder Queries

Inquiries, questions and requests for **technical clarification** related to this RFP are to be directed in writing to:

Attention: FMFBA Network Team  
Email: [network@fmfnb.com.af](mailto:network@fmfnb.com.af)  
Phone: 0795 766 343



### Appendix 1

No	Branch Location	Province	Bandwidth	Longitude	Latitude	Address
1	Darwaz	Badakhshan	256/256 kbps	70.796591	38.446987	Near Nusai Bazaar, Nawabad Village, Darwaz, Badakhshan
2	Ishkashim	Badakhshan	256/256 kbps	71.571271	36.70527	Qazdah village, Infront of Border Police, Ishkashim District, Ishkashim, Badakhshan
3	Sheghnan	Badakhshan	256/256 kbps	71.490319	37.551358	Naya-e-Senorg, De Murghan village, Shughnan District Badakhshan
4	Zebak	Badakhshan	128/128 kbps	71.343905	36.530499	Mirza Mohammad House, Zebak Bazar, Zebak, Badakhshan
5	Waras	Bamyan	256/256 kbps	67.003405	34.347364	Bazaar Waras, Waras District Center, Waras, Bamyan

## 10. Bidder Queries

Please submit sealed offers with project title to the below point of contact

To: Mohammad Muhib  
Procurement Manager  
Contact: +93790008104  
Email: [muhib.kabiri@gmail.com](mailto:muhib.kabiri@gmail.com)  
Address: FMFB-A Head Office, Lane 8, Kolola Pushta Road, District 4, Kabul- Afghanistan.  
Website: [www.fmf.com.af](http://www.fmf.com.af)